

Who We Are & What We Do

Barnsley Metropolitan Borough Council in South Yorkshire strives to improve the quality of life for its residents.

They are an innovative council who consistently look for ways to improve productivity, save money and achieve greater efficiency through better use of their resources.

This approach has never been more relevant than it is today with council budgets being slashed and set to decrease, in real terms, over the next decade.

They saw an obvious way of saving money by reducing their print output and began to explore their options. The solution needed to be SAP approved so it could integrate seamlessly with their SAP ERP system.

They decided to focus on the secure electronic distribution of both pay slips and business council tax bills. SSLPost was the company they chose to work with as they met all the criteria that had been set.



A Customer Centric Approach

The council really needed a fast ROI without impacting customer experience. They decided to pilot a scheme with the secure delivery of employee pay slips.

They have over 8,000 employees and more than 3,000 of those already had an email address registered on the system so the SSLPost solution was up and running quickly & easily (the software was installed after only 2 days onsite).

The once laborious and costly process of sending out pay slips has now become a quick and easy task with full confidentiality.

The solution has had a positive impact on everyday working practice and they haven't had a single objection to the change. They are now rolling out electronic invoices using the same technology and are equally enthusiastic about the results they are likely to achieve with this initiative.



“ SSLPost has streamlined our document delivery process and we are now seeing significant operational benefits and cost savings. We have run a very successful pilot and now look forward to rolling out this initiative across the whole organisation and, therefore, achieving huge savings as a result. ”

David Robinson

Assistant Head of Shared Services, BMBC



Finding a Cost Effective Solution

SSLPost's software, protected by European patent, provides a full audit trail with no requirement for software to be installed by recipients.

The solution conforms to FSA compliance regulations and is significantly cheaper than sending traditional postal documents and has no upfront costs. Therefore, they were able to get the solution installed without completing an "invest to save" bid.

SSLPost deliver any printed document directly from SAP straight into the recipient's email inbox.

To ensure inclusivity, recipients are also given the choice to opt out and receive paper format if required.

Meeting Carbon Reduction Targets

It is anticipated that more than 90% of the council staff will opt to receive their pay slips via SSLPost by the end of the year.

Once they have made the full transition they can fully account for all of their savings. Not least of these will be the calculation of impact against their carbon reduction targets.

They will have significantly reduced the amount of paper, print cartridges, envelopes and stamps they use. In addition, they will no longer need postal services to deliver their documents.

All of these savings will count against their carbon emissions targets.

