

Who We Are & What We Do

The Wealth Management Group LLP (WMG) is a firm of Independent Financial Advisers offering a bespoke service for discerning clients, both individual and corporate.

We needed to uphold our reputation as a professional firm by following best practice and delivering communications securely and efficiently with guarantees of tamper proof receipt and delivery.

Importantly, as an FSA regulated firm we needed to have a recorded audit trail. We also had to consider that our clients have varying degrees of computer skills – any system adopted needed to be easy for clients to use without the need to install additional and complicated software.

Sending secure email with SSLPost was the obvious choice because of its many advantages not least of which is: simplicity of use, cost effectiveness, environmentally friendly and a technologically advanced solution.



“ It is important for an FSA regulated organisation to have a Data Security Policy to protect client sensitive data. Any Electronic Mail system adopted needs to be easy to use from a client’s perspective, while offering verifiable records & logs to meet our regulatory obligations. The win win for us, in adopting this system, was a dramatic reduction in our use of consumables such as postage, stationary, & printer cartridges! In addition, SSLPost offered a “green” and cost effective solution to our Data Security needs. ”

Russell Bavinton (Managing Partner, Wealth Management Group)



A Customer Centric Approach

WMG were very impressed with the speed and the ease with which they were able to get up and running with the SSLPost secure email and document delivery solution.

What’s more there were no set-up requirements for their clients.

They are now able to send client engagement letters and terms of business by secure email rather than printing and posting documents as they had done in the past.

They also ensured a smooth client transition to this method of distribution within a matter of days, thereby insuring there was no impact on their everyday working practices.

Finding a Cost Effective Solution

Clearly it was important for WMG to find a secure electronic mail delivery system but, like any organisation with a keen eye on costs, they also didn’t want to be confronted with a high up-front investment bill.

WMG have a large number of letters and other documents they wanted to deliver in digital form and the challenge they faced was to improve their current processes, provide an audit trail, protect the data and save costs.

After researching the market, WMG was impressed by the secure email and document delivery solution offered by SSLPost.

The company’s software, protected by European patent, was a perfect solution. It does not require any software to be installed by recipients, conformed to the firm’s and FSA compliance regulations, and was significantly cheaper than sending traditional postal documents.

Security & Compliance

All data that flows using SSLPost is encrypted and, therefore, sending messages to our clients or third parties easily addresses FSA requirements regarding secure client communication.

SSLPost software ensures that confidential business documents can be sent electronically with confidence that they will reach the nominated recipients without being intercepted.

A recorded delivery receipt informs us when an email sent by SSLPost has been opened. A full audit trail and history of messages sent and received via SSLPost is available online and can provide valuable evidence in dealing with any client or third party contract disputes.